# UNDERSTANDING FINANCES SERIES

Budgets 26 May 2023









### INTRODUCTIONS



Do you have a budget?

How do you prepare your budget?

How do you monitor your budget?

Do you use an accounting package?



## **BUDGET AND GST**



GST Status	Budget	Grants	Contracts
Organisation is Registered for GST	Budget should exclude GST	Generally Grants are exclusive of GST	GST is added to contract amounts
Organisation is not registered for GST	Budget will include GST  Note: This may require a bit of investigation regarding suppliers so that you know which expenses have GST and which do not	Grants will generally include GST	Council and Central contracts are usually plus GST



## **BUDGET TIMELINE**



#### YEAR ENDED 31 MARCH

January / February	March
Start preparing budget for the next financial year using:  • Actuals from current financial year - Profit & Loss report	Submit finalised budget to board / committee for approval & sign-off
<ul> <li>Don't forget to factor in:</li> <li>Any new expenses that you are aware of</li> <li>Anticipated CPI increase for standard operating expense</li> <li>Notes to explain how calculations have been made</li> <li>Consult with team members regarding proposed budget</li> </ul>	2. Load approved budget into Accounting System

#### **YEAR ENDED 30 JUNE**

April / May	June
Start preparing budget for the next financial year using:  • Actuals from current financial year - Profit & Loss report	Submit finalised budget to board / committee for approval & sign-off
<ul> <li>Don't forget to factor in:</li> <li>Any new expenses that you are aware of</li> <li>Anticipated CPI increase for standard operating expense</li> <li>Notes to explain how calculations have been made</li> <li>Consult with team members regarding proposed budget</li> </ul>	2. Load approved budget into Accounting System



### **BUDGET DO'S AND DON'T**



### DO



Include both Income AND Expenses

2

Match the budget with the story you are telling in your application 3

Request the amount of funds recorded in your budget

4

Include any donations, sponsorship or inkind contributions

5

Be realistic recording your Income and Expenses



Let funders know what income is confirmed

### DONT



Show a deficit or "-" at the end of the budget period

2

Submit a budget that doesn't balance



### **TOP TIPS**





Print preview your budget before submitting to a funder to make sure it is easy to read and correct



Check that the narrative in your application matches your budget, including terminology



Match the Income & Expense lines in your budget with your account codes



Include everything in your Project Budget for the best opportunity of being fully funded



Double check cell calculations if using Excel



### **TOP TIPS**





Prepare your Annual Funding Plan alongside your budget - you will need to know when funds are expected to be received to incorporate into your budget



Things change - any significant changes to income & expenses prepare an updated budget for board approval

You may deliberately choose to spend "Accumulated Surpluses" from previous financial years. These won't be reported in your Xero Budget you will need to export your Budget from Xero and add an income line called "Accumulated Surpluses" so that you budget doesn't show a deficit. Not recommended without board approval and for a very good reason.



### WHAT IS WRONG WITH THE BUDGET?



Annual Budget 01 April 2022 - 31 March	2023		You c
Income	Amount ex GST	Notes	budge
Lottery Community	\$ 25,000	Confirmed year 2 of 3 year multi-year funding	
DHB Contract	\$ 110,000	Confirmed, contract ends 30 June 2024	
Acorn Foundation	\$ 2,000	Confirmed - operating costs	
Tauranga City Council	\$ 4,400	Confirmed - project costs	No "General Expens
BayTrust	\$ 10,000	anticipated - Education & training	for this miscellane
TECT	\$ 25,000	anticipated	
Other			
Registration Fees	\$ 2,000	anticipated	ls ev
Donations	\$ 1,500	anticipated	
Total Income	\$ 179,900	i i	Wha
Expenditure			•
Accounting & Audit	6,000		
Contractors	28,500		
Communications	6,000		
Insurance	9,650		
IT Expenses	2,990	Annual Software lease & Support costs	
Legal	2,500		•
Office Equipment	6,816		
Office Rent	24,000		
Photocopying/Stationery	3,700		
Programme Resources	10,000	It has a de	eficit - don't plan to not have
Training	3,000		enough money!
Wages	82,000		enough money:
Total Expenses	185,156		

5.256

Surplus / Deficit -

You can't load a singular annual budget into an accounting system

No "General Expenses" account code for this miscellaneous expenses

> *Is everything included?* What about:

- Phone & Internet
- Volunteer Expenses
- ACC Levies
- Mileage
- Anything else



### WHAT IS WRONG WITH THE BUDGET?



#### NAME OF ORGANISATION ANNUAL OPERATING BUDGET 1 APRIL 2022 TO 31 MARCH 2023

	Apr-23	1	May-23	Jur	1-23	Jul-23		ug-23	Sep-23	Oct-23		Nov-23	Dec	-23	Jan-24	Fe	eb-24	Mar-2	A	NNUAL	Notes
Confirmed Income (excludes GST if GST registered)																					
Elemt Support	\$ 1,50	0 \$	1,500	\$	1,500	\$ 1,50	0 5	1,500	\$ 1,500	\$ 1,5	00 \$	1,500	\$	1,500	\$ 1,500	\$	1,500	\$ 1,50	0 \$	18,000	
Total Confirmed Income	\$ 1,50	0 \$	1,500	\$	1,500	\$ 1,50	0 \$	1,500	\$ 1,500	\$ 1,5	00 \$	1,500	\$	1,500	\$ 1,500	\$	1,500	\$ 1,50	0 \$	18,000	
Unconfirmed Income (excludes GST if GST registered)																					
Vendor Shelf Donations	\$ 140.0	0 \$	140.00	\$ 1	40.00	\$140.0	0 5	140.00	\$ 140.00	\$ 140.	00 \$	140.00	\$ 1	40.00	\$ 140.00	5	140.00	\$ 140.0	0 \$	1,680	
Vendor Shelf Income (25% of vendor sales)	\$ 240.0	0 \$	100.00	\$ 1	00.00	\$ 100.0	0 \$	360.00	\$ 350.00	\$ 350.	00 \$	400.00	\$ 6	50.00	\$ 300.00	5	100.00	\$ 150.0	0 \$	3,200	
Casita Items- Shop Sales	\$ 3,00			\$	2,500	\$ 3,00	0 5	3,000	\$ 3,000	\$ 3,5	00 \$	4,500	\$	2,979	\$ 2,700	\$	1,700	\$ 3,50	0 \$	35,879	sales based on same periods 2022/2023
Grant - Mercury Community Grant		\$	750																\$	750	
Grant - The Lion Foundation															\$ 7,000	ri.			-	7,000	
Grant- TECT		1177	10.000	_	8,000														\$	8,000	
Total Unconfirmed Income	5	\$	750	\$	8,000	\$ -	5	- 55	\$ -	\$ -	\$	-	\$	95 1	5 7,000	5	- 13	\$ -	\$	56,509	
TOTAL INCOM	£ \$ 1,50	0 \$	2,250	\$	9,500	\$ 1,50	0 \$	1,500	\$ 1,500	\$ 1,5	00 \$	1,500	\$	1,500	\$ 8,500	\$	1,500	\$ 1,50	00 \$	74,509	
Operating Expenses (excludes GST if GST registered)																					
Bank fees	5	8 \$	8	\$	8	\$	8 5	8	\$ 8	\$	8 \$	8	5	8	\$ 8	5	8	\$	8 \$	96	
Accounting Fees- Xero	\$ 3	8 \$	38	\$	38	\$ 3	8 5	38	\$ 38	\$	38 \$	38	\$	38	5 38	5	38	\$ 3	18 \$	455	
Gifts	\$ 4	0 \$	40	\$	40	5 4	0 5	40	\$ 40	\$	40 \$	40	\$	40	\$ 40	\$	40	5 4	10 5	480	
Cash on Hand	\$ 1	0 \$	20	\$	20	5 2	0 5	20	\$ 20	\$	20 \$	20	\$	20	\$ 20	5	20	\$ 2	10 \$	240	
Electricity	\$ 20	0 \$	300	\$	350	\$ 40	0 5	350	\$ 300	\$ 3	00 \$	300	\$	200	\$ 250	\$	100	\$ 18	10 \$	3,230	Lest
Contractor Fees- Charissa	\$ 1,00	0 \$	1,000	\$	1,000	\$ 1,00	0 5	1,000	\$ 1,000	\$ 1,0	00 \$	1,000	\$	1,000	\$ 1,000	5	1,000	\$ 1,00	0 \$	12,000	Charissa provides work expierence support. She works roughtly 20 hours a week however respite care forms provide half of the money to pay h
Uniforms	\$ :	0		\$	50		\$	50		\$	50		\$	50		\$	50		\$	300	
Insurance													\$	2,265	\$ 460				\$	2,725	
KiwiSaver Employer Contributions	5 4	2 \$	33	\$	36	\$ 3	6 5	36	\$ 27	\$	50 \$	54	\$	33	5 24	5	45	\$ 2	4 \$	450	
Stock Purchases	\$ 10	0 \$	100	\$	100	\$ 10	0 5	100	\$ 100	5 1	00 \$	100	\$	100	\$ 100	5	100	\$ 10	0 \$	1,200	
Printing	\$ 1	0 \$	10	\$	10	\$ 1	0 5	10	\$ 10	\$	10 \$	10	5	10	\$ 10	5	10	\$ 1	0 \$	120	
Rent	\$ 2,84	7 \$	2,847	\$	2,847	\$ 2,84	7 5	2,847	\$ 2,847	\$ 2,8	47 \$	2,847	\$	2,847	5 2,847	5	2,847	\$ 2,84	7 \$	34,163	
Consumables	\$ :	0 \$	50	\$	50	\$ 5	0 \$	50	\$ 50	\$	50 \$	50	\$	50	5 50	5	50	\$ :	0 \$	600	
Donations out	\$ 10	0 \$	100	\$	100	\$ 10	0 5	100	\$ 100	\$ 1	00 \$	100	\$	100	\$ 100	5	100	\$ 10	0 \$	1,200	
Point of Sales	5 2	2 \$	22	\$	22	\$ 2	2 5	22	\$ 22	\$	22 \$	22	\$	22	5 22	5	22	\$ 7	2 5	261	
Purchases for Simply Blooming	\$ :	0 \$	50	\$	50	5 5	0 \$	50	\$ 50	\$	50 \$	50	\$	50	\$ 50	\$	50	5 :	10 5	600	
Wages / Salaries	\$ 1,40	0 \$	1,100	\$	1,200	\$ 1,20	0 \$	1,200	\$ 900	\$ 2,0	00 \$	1,800	\$	1,100	\$ 800	\$	1,500	\$ 80	0 \$	15,000	This covers 5 part time employees. Wages are based on wages paid in 2022/2023
Travel Reimbursements	\$ 10	0 \$	100	\$	100	\$ 10	0 5	100	\$ 100	\$ 1	00 \$	100	\$	100	\$ 100	5	100	\$ 10	0 5	1,200	
TOTAL OPERATING EXPENSE	\$ 6,07	7 5	5,818	\$	6,021	\$ 6,02	1 5	6,021	\$ 5,612	\$ 6,7	95 \$	6,539	\$	8,033	5 5,919	5	6,080	\$ 5,38	9 \$	74,320	
INCOME LESS EXPENSE	5 -5 4,57	7 -\$	3,568	\$	3,479	-5 4,52	1 -5	4,521	-\$ 4,112	-5 5,2	95 -\$	5,039	-5	6,533	\$ 2,581	-5	4,580	-\$ 3,88	9 \$	189	

Template provided - name & date not updated in header

Text in notes needs to be "wrapped" in Excel so that information is readable



### WHAT SHOULD BE INCLUDED



#### **INCOME**

- Grants
- Sponsorship
- Donations
- Registrations
- Sales
- Contracts
- Fundraising
- In-kind donations
- Interest
- Other Income

Grants can be recorded as one income line or multiple ie Grants - TECT, Grants - BayTrust, Grants -COGS etc

#### **EXPENSES**

- ACC Levies \*
- Audit Expense
- Bank fees
- Contractors
- Employer Kiwisaver Contributions \*
- General Expenses
- Insurance
- Office Expenses
- Fundraising
- Mileage
- Professional Development
- Rent
- Subscriptions
- Training (to others)
- Travel
- Volunteer Expenses
- Wages \*

Don't be too specific when naming your account codes and allocate separate account codes for Projects - these can be monitored in Xero using "Tracking Codes"

<sup>\*</sup> for organisations who employ staff

		Apr-22	N	May-22	J	un-22	J	lul-22	A	ug-22	Se	p-22	(	Oct-22	1	Nov-22	D	ec-22	J	an-23	F	eb-23	N	Mar-23	F	ANNUAL	Notes
Confirmed Income (excludes GST if GST re	egis	tered)																									
Government Contract - Whanau Program	5	12,500					\$	12,500					\$	12,500					\$	12,500					5	50,000	3 year contract ends 30 June '2
Grant - ABC Foundation	\$	12,000																							\$	12,000	Year 1 of 2 years confirmed
Grant - XYZ Community Trust															\$	15,000									\$	15,000	Year 2 of 2 years confirmed
Sponsorship - EGF Organisation	\$	100	5	100	5	100	5	100	5	100	\$	100	5	100	\$	100	\$	100	5	100	\$	100	5	100	\$	1,200	Venue for meetings
Total Confirmed Income	5	24,600	\$	100	\$	100	\$	12,600	\$	100	\$	100	\$	12,600	\$	15,100	\$	100	\$	12,600	\$	100	\$	100	5	78,200	
Unconfirmed Income (excludes GST if GST	Tre	gistered)																									
Donations																									\$		
Grants - Planned			\$	10,000					\$	15,000					\$	10,000					\$	10,000			\$	45,000	Funding calendar
Interest																									\$		
Programme Income																									5	-	All programmes free
Sponsorship																									5	- 2	
Total Unconfirmed Income	5	-	\$	10,000	\$		5	-	\$	15,000	\$	-	5	-	\$	10,000	\$	-	\$	-	\$	10,000	\$	-	\$	45,000	
TOTAL INCOME	5	24,600	5	10,100	\$	100	\$	12,600	5	15,100	\$	100	\$	12,600	\$	25,100	\$	100	\$	12,600	\$	10,100	\$	100	\$	123,200	
Operating Expenses (excludes GST if GST r	regi	stered)																									
ACC Levies		-			5	500																			5	500	
Accounting Fees							5	1,500																	5	1,500	
Advertising / promotion	s	50	s	50	S	50		50	s	50	s	50	s	50	5	50	s	50	s	50	s	50	s	50		600	
Auditors fees							1000				s	3,000													5	3,000	
Contractor Fees	5	1,000	5	1.000	s	1.000	s	1,000	S	1,000	5	1,000	s	1,000	\$	1,000	5	1,000	5	1,000	s	1,000	s	1,000	5	12,000	
General Expenses	5	100	5	100	5	100	5		5		5	100	S	100	5	100	5		5	100					5	1,200	
Insurance															\$	1,200									5	1,200	
KiwiSaver Employer Contributions	s	150	5	150	s	150	5	150	S	150	s	150	s	150	5		5	150	s	150	5	150	s	150	5	1,800	
Office supplies	S	100	5	100	5	100	\$	100	5	100	5	100	5	100	\$	100	5	100	5	100	5	100	5	100	5	1,200	
Phone / Internet & Power	5	200	5	200	5	200	5	200	5	200	5	200	5	200	\$	200	5	200	5	200	\$	200	5	200	5	2,400	
Printing	S	50	5	50	5	50	5	50	s	50	5	50	S	50	5	50	5	50	5	50	5	50	S	50	5	600	
Rent	5	800	5	800	5	800	5	800	5	800	5	800	5	800	5	800	5	800	5	800	5	800	5	800	5	9,600	
Stationery & Postage	5	50	5	50	5	50	\$	50	5	50	5	50	5	50	\$	50	5	50	\$	50	5	50	5	50	5	600	
Subscriptions	S	75	5	75	s	75	5	75	S	75	s	325	s	75	5	75	S	75	s	75	5	75	s	75	5	1,150	Office 365 & Xero Monthly
Training	5	250	5	-	5	-	\$	250	\$	-	\$		5	250	\$	-	5	-	5	250	\$	-	s	-	5	1,000	the factoristic business of the file and the second of the
Venue Hire	s	200	5	200	S	200	5	200	S	200	5	200	S	200	5	200	5	200	S	200	5	200	S	200	5	2,400	Part sponsored EGF Orgnisatio
Volunteer Expenses	5	150	5	150	5	150	5	150	5	150	5	150	5	150	\$	150	5	150	5	150	5	150	S		5	1,800	
Wages / Salaries	\$	5,000	5	5,000	5	5,000	\$	5,000	5	5,000	5	5,000	5	5,000	\$	5,000	5	5,000	5	5,000	\$	5,000	5	5,000	5	60,000	
Website Expenses	5	20		20	5		5	20		20			5		\$		5		5	20		20		20		240	
Operating Expenses	5	8,195	1			8,445	\$	9,695		7,945	0.00	San Commission	\$	8,195	\$	9,145	5	7,945	\$	8,195		Section 1		ACCUSED NO. 1		102,790	
Direct Costs Programme / Service #1	\$	449	s	449	\$	449	5	449	\$	449	5	449	\$	449	\$	449	5	449	5	449	\$	449	s	449	5	5,388	
Direct Costs Programme / Service #2	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	1,133	5	13,600	
Direct Costs Programme / Service #3		1,100			s	-	5		s	77	s		s		5		s		S		s	100	s		S	1,100	
TOTAL OPERATING EXPENSES				9,527		10,027	-		-	9,527		12.777		9,777		10,727	-	9,527	s	9,777	-	9.527	1			122,878	
INCOME LESS EXPENSES	_		_	573			_	1,323	_	5,573	_		_		_	14,373		9,427		2,823	_			9,427	_	323	

**Total Funding Confirmed** 

Note: \* indicates GST exclusive amounts

#### PROGRAMME #1 BUDGET

				To	tal Programme			Programm
Direct Costs	Activity	Qty	Unit Cost *		Cost *	Description / Notes	Co	sts*
Activity#1				\$	32		\$	72
Activity#2				\$	352		\$	1.5
Activity#3				\$			\$	7
Activity#4				\$			\$	198
Activity#5				\$	9 <del>-</del> 9		\$	
Catering#1				\$	2 <del>-</del> 2		\$	
Catering#2				\$	8148		\$	
Catering#3				\$	828		\$	320
Contractor #1				\$	723		\$	72
Contractor #2				\$	353		\$	.05
Gifts				\$	25		\$	27
Koha				\$	8.59		\$	
Printing				\$	8.00		\$	( <del>-</del>
Resources				\$	21 <b>4</b> 0		S	199
Vehicle costs			\$ 0.83		260	Mileage @ 83 cents per km	\$	39
Venue hire				\$	646		\$	334
		Direct Pr	ograme Costs	\$	525	Annual Direct Programme Co	sts \$	312
Existing Personnel  Role -	<u>Staff Member</u>	Hrs	Hourly Rate	- \$	6 <b>3</b> .6		\$	84
- 1					161			
Role -				\$			\$	1/2
Role -				\$	353		\$	72
Role -				\$	353	24 000 2 00	\$	12.7
Role -	- 3		9	\$	94	Administrator time	\$	199
KiwiSaver	n/a	n/a	n/a	\$	8-8	_ Employer KiwiSaver Contribution @ 3%	\$	89
		Total Progr	amme Cost	\$	8#8	Annual Programme Co	sts \$	144
Number of programmes p						Cost per Participant	#0	)IV/0!
Number of Particpants pe	er programme							
Income Confirmed - Fund	ler Amount*							
						20002002002000	25/40	

**Funding Required** 

\$

Individual Project
Budgets can feed
into the main
operating budget
and can also
operate as a
standalone budget
for a funding
application



### **XERO - BUDGET MANAGER**

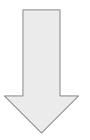


#### Xero Dashboard - Accounting / Reports / Budget Manager

#### Financial performance

$\Box$	Analytics - Business snapshot	ц
☆	Analytics - Short-term cash flow	ц
*	Budget Manager	
$\triangle$	Budget Summary	
☆	Budget Variance	1

$\triangle$	Business Performance	
☆	Cash Summary	1
☆	Executive Summary	1
☆	Tracking Summary	





Xero Dashboard -Accounting / Reports / Budget Manager

**Overall Budget** 

Manually add
budget into
Budget
Manager - blue
input boxes





Wide view 2

Budget Manager							
Select Budget	Start		Actuals		Period		
Overall Budget	 Apr 2023	-	3 months	-	12 months	-	Update

	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-
Income						
Interest Income (270)	300	300	300	300	300	
Other Revenue (260)	1,530	1,530	1,530	1,530	1,530	1.
Registration fees (220)	1,381	1,381	1,381	1,381	1,381	1,
Sales (200)	0	0	0	0	0	
Volunteering Services - Registration fees (25	0	0	0	0	0	
Total Income	3,211	3,211	3,211	3,211	3,211	3
Less Cost of Sales						
Cost of Goods Sold (310)	0	0	0	0	0	
Expenses on behalf (427)	0	0	0	0	0	
Total Cost of Sales	0	0	0	0	0	
Gross Profit	3,211	3,211	3,211	3,211	3,211	3
Other Income						
Contribution (256)	0	0	0	0	0	
Funds On behalf (253)	0	0	0	0	0	
Grants (250)	0	0	0	0	0	
ess Grants Received in Advance (257)	0	0	0	0	0	
Rebates (251)	0	0	0	0	0	
Sponsorship (255)						<b>.</b>

Click "Import" for Budget Template & Import Option



### **XERO - BUDGET MANAGER**



# Import a Budget



This import will overwrite the budget values for the accounts and dates you have specified. If you continue, the current values will be lost.

#### Overall Budget

	month budget starting Apr 2023.
	Download template •
2	ld your data to the downloaded file
flac s	e Excel or similar to add or edit your budget. If you don't want
	particular account or cell to be updated in Xero simply leave it empty.
	particular account or cell to be updated in Xero simply leave it empty.  If more information, consult the Help Centre.
0	r more information, consult the Help Centre.
3.	
3.	r more information, consult the Help Centre.
3.	nport the updated budget (saved as a CSV, Excel, or ODS file)
3.	nport the updated budget (saved as a CSV, Excel, or ODS file)

Download Template as CVS or Excel File

#### Overall Budget XYZ Foundation April 2023 to March 2024

Account	Apr-2023	May -2023	Jun-2023	Jul-2023	Aug-202	23 \$	ep-2023 O	ct-20 23	Nov-2023	Dec-2023	Jan-2024	Feb-2024	Mar-2024	Total	
In come															
Interest Income (270)	\$0.0	00 50	00 \$	0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 \$0.0	00 50	.00	50.00	\$0.00	50.00	50.
Other Revenue (260)	50.0				\$0.00	50.00	50.00	\$0.0				50.00	\$0.00	50.00	50
Registration fees (220)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.
Sales (200)	\$0.0				\$0.00	\$0.00	50.00	50.0				50.00	\$0.00	50.00	50.
Total income	\$0.0	TO CONTROL	7.0		\$0.00	\$0.00	\$0.00	80.0				0.00	\$0.00	\$0.00	80.
Gross Profit	\$0.0	00 80	00 \$1	0.00	\$0.00	\$0.00	\$0.00	80.0	00 \$0.0	00 80	.00	50.00	\$0.00	\$0.00	\$0.0
Other Income															
Contribution (256)	\$0.0		7.7		\$0.00	\$0.00	\$0.00	\$0.0		- 100	5555	\$0.00	\$0.00	\$0.00	\$0.
Grants (250)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	50.
Less Grants Received in Advance (257)	\$0.0	500,000			\$0.00	\$0.00	\$0.00	\$0.0	0.555	10.	511	50.00	\$0.00	\$0.00	50.
Rebates (251)	\$0.0	100	3.7		\$0.00	\$0.00	\$0.00	\$0.0	7.175.15			\$0.00	\$0.00	\$0.00	\$0.5
Sponsorship (255)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	\$0.
Total Other Income	80.0	00 \$0.	00 8/	0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 \$0.0	00 80	.00	50.00	\$0.00	\$0.00	\$0.
Less Operating Expenses	142.00	70 6000	22 192	200	200.00	000000	7920000	9500	10 70430	923	G2 62	Street	9,6000	NO SERVICE DE LA CONTRACTION D	0.250
Bad Debts Expense (495)	\$0.0		577		\$0.00	50.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	\$0.5
Catering (462)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.0
Filing Fee - Charities Services (426)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.0
Graphic Design (463)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.0
Koha or Donation (440)	\$0.0				\$0.00	50.00	50.00	50.0				50.00	\$0.00	\$0.00	\$0.0
Venues (465)	\$0.0	100	100		\$0.00	\$0.00	\$0.00	\$0.0	11 (0.000)	10	THE 23	50,00	\$0.00	\$0.00	\$0.0
Total Operating Expenses	80.0	00 80	90 9	0.00	\$0.00	\$0.00	\$0.00	\$0.0	90 \$0.0	30 30	.00	b0.00	\$0.00	\$0.00	80.0
Less 0 verheads															
ACC Levies (401)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0			100	50.00	\$0.00	\$0.00	\$0.0
Accounting (402)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0
Audit Fees (403)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0	-0	200	35-5	\$0.00	\$0.00	\$0.00	\$0.0
Bank Fees (404)	\$0.0		200		\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0
Cleaning (408)	\$0.0	72	53	77.73	\$0.00	\$0.00	\$0.00	\$0.0	675.00			50.00	\$0.00	\$0.00	50.0
Consulting (412)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0	7		755	50.00	\$0.00	\$0.00	\$0.0
Contractors (477)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0		1070		\$0.00 \$0.00	\$0.00	\$0.00	\$0.0
Depreciation (416) Entertainment (420)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0
Freight & Courter (425)	\$0.0				\$0.00	50.00	50.00	50.0				50.00	\$0.00	\$0.00	50.0
	15.00	95 A.7000	355	W33		100000000000000000000000000000000000000	500 000 000	1000	5.00	5 0000	000	el poo	0.75 0.00	TO SECULATE STATE OF THE SECULATION OF THE SECURATION OF THE SECULATION OF THE SECURATION OF THE SECULATION OF THE SECURATION OF THE SECUR	0000000
General Expenses (429) Governance Expenses (430)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00 \$0.00	\$0.00	\$0.00	\$0.0
HR Costs (479)	\$0.0				\$0.00	\$0.00	\$0.00	50.0	100000000000000000000000000000000000000	17		50.00	\$0.00	\$0.00	\$0.0
Insurance (433)	\$0.0				\$0.00	50.00	50.00	50.0				50.00	\$0.00	\$0.00	\$0.0
Interest Expense (437)	\$0.0				\$0.00	50.00	50.00	50.0				50.00	\$0.00	\$0.00	\$0.0
KiwiSaver Employer Contributions (478)	\$0.0				\$0.00	\$0.00	\$0.00	50.0				50.00	\$0.00	\$0.00	\$0.0
Legal expenses (441)	50.0				\$0.00	\$0.00	\$0.00	50.0				50.00	\$0.00	\$0.00	\$0.0
Light, Power, Heating (445)	\$0.0		307	9	\$0.00	50.00	50.00	50.0	100	100	100	50.00	\$0.00	\$0.00	\$0.0
Marketing (447)	\$0.0				50.00	\$0.00	\$0.00	50.0				50.00	\$0.00	50.00	50.0
Mile age (448)	\$0.0		577	200	\$0.00	50.00	\$0.00	50.0				50.00	\$0.00	\$0.00	50.0
Motor Vehicle Expenses (449)	\$0.0				\$0.00	50.00	\$0.00	50.0	0.000	17		50.00	\$0.00	\$0.00	50.0
Office Expenses (453)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0	9 7 5 5	17.		50.00	\$0.00	\$0.00	\$0.0
Personnel Health & Welbeing (454)	\$0.0				\$0.00	\$0.00	\$0.00	50.0				50.00	\$0.00	\$0.00	\$0.0
Postage (460)	\$0.0	7		3.75	\$0.00	\$0.00	50.00	50.0	10000	5-40		50.00	\$0.00	\$0.00	50.0
Printing & Stationery (461)	\$0.0	176	577	777	\$0.00	\$0.00	\$0.00	\$0.0	3.75			50.00	\$0.00	\$0.00	50.0
Professional Development - Governance (	50.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	50.0
Professional Development - Staff (480)	\$0.0				\$0.00	\$0.00	\$0.00	50.0		55		50.00	\$0.00	50.00	50.0
Rent (469)	50.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	50.0
Repairs and Maintenance (473)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.0
Social Sector Stocktake / Dashboard (511	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.0
Subscriptions (485)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	50.0
Systems Development (486)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	\$0.0
Telephone & Internet (489)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0				50.00	\$0.00	\$0.00	50.
Travel - National (493)	\$0.0	7.00	22		\$0.00	\$0.00	\$0.00	\$0.0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			\$0.00	\$0.00	\$0.00	\$0.
Wages & Salaries (475)	\$0.0				\$0.00	\$0.00	\$0.00	\$0.0			.00	\$0.00	\$0.00	\$0.00	50.
Total O verheads	80.0				\$0.00	\$0.00	\$0.00	\$0.0				\$0.00	\$0.00	\$0.00	80.
Total Expenses	\$0.0	00 \$0.	00 8	0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 \$0.0	00 \$0	.00	0.00	\$0.00	\$0.00	\$0.0
Net Profit	80.0	00 80	00 4	0.00	\$0.00	\$0.00	\$0.00	80.0	00 \$0.0	00 40	.00	80.00	\$0.00	\$0.00	80.0
	90.0	- 49.			*****	40.00	90.00	90.0	90.0	- 90			*****	****	90.

As this Budget is generated through Xero's Budget Manager all current Xero account codes are automatically included in this budget template

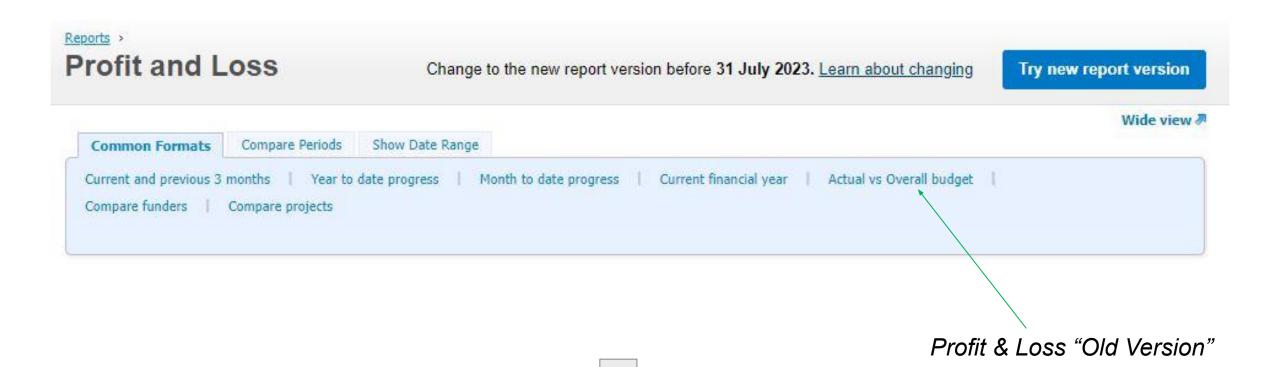
Cell calculations are automatically formulated



## **XERO - BUDGET REPORTING**



Xero Dashboard - Accounting / Reports / Profit & Loss



#### Profit and Loss

#### 1 Feb 2023 to 28 Feb 2023

	Actual	Budget	Var NZD	Var %	YTD Actual	YTD Budget	Var NZD	Var %
Income								
Contracting Services	2,567.01	4,500.00	(1,932.99) 🕶	-43.0% ▼	50,194.52	48,500.00	1,694.52	3.5% 📤
Project Services	1,512.49	1,500.00	12.49 📤	0.8%	23,213.72	16,000.00	7,213.72	45.1% 📤
Sales	0.00	200.00	(200.00) -	-100.0% 🕶	0.00	1,200.00	(1,200.00) -	-100.0% 🕶
Total Income	4,079.50	6,200.00	(2,120.50)	-34.2%	73,408.24	65,700.00	7,708.24	11.7%
Less Cost of Sales								
Website Expenses	0.00	0.00	0.00	0.0%	85.50	0.00	85.50 📤	0.0%
Total Cost of Sales	0.00	0.00	0.00	0.0%	85.50	0.00	85.50	0.0%
Gross Profit	4,079.50	6,200.00	(2,120.50)	-34.0%	73,322.74	65,700.00	7,622.74	12.0%
Plus Other Income								
Interest Income	0.00	0.00	0.00	0.0%	7.95	0.00	7.95	0.0%
Sundry Income	0.00	50.00	(50.00) -	-100.0% ▼	140.21	550.00	(409.79)	-74.5% <b>▼</b>
Total Other Income	0.00	50.00	(50.00)	-100.0%	148.16	550.00	(401.84)	-73.1%
Less Operating Expenses								
Accident Compensation Levy	0.00	0.00	0.00	0.0%	208.34	1,520.00	(1,311.66) -	-86.3% ▼
Accounting Fees	0.00	0.00	0.00	0.0%	1,125.00	0.00	1,125.00	0.0%
Bank Fees	5.00	0.00	5.00 📤	0.0%	70.95	0.00	70.95	0.0%
Donations	0.00	0.00	0.00	0.0%	30.00	0.00	30.00 📥	0.0%
Entertainment	0.00	0.00	0.00	0.0%	4.48	0.00	4.48	0.0%
Entertainment - Non deductible	0.00	0.00	0.00	0.0%	5.15	0.00	5.15	0.0%
Expenses on behalf	0.00	0.00	0.00	0.0%	18.43	0.00	18.43 📤	0.0%
General Expenses	0.00	0.00	0.00	0.0%	9.65	0.00	9.65	0.0%
Home Office Expenses	0.00	0.00	0.00	0.0%	43.48	0.00	43.48	0.0%
Insurance	104.03	0.00	104.03	0.0%	1,684.37	0.00	1,684.37	0.0%
Memberships & Subscriptions	108.03	0.00	108.03	0.0%	1,349.48	0.00	1,349.48	0.0%
Motor Vehicle Expenses	68.78	0.00	68.78 📤	0.0%	1,862.81	0.00	1,862.81 📤	0.0%
Office Expenses	0.00	0.00	0.00	0.0%	15.65	0.00	15.65	0.0%
Printing, Postage & Stationery	7.74	0.00	7.74	0.0%	162,07	0.00	162.07 📤	0.0%
Staff Training	0.00	0.00	0.00	0.0%	86.96	0.00	86.96	0.0%
Staff Vouchers	0.00	0.00	0.00	0.0%	860.87	0.00	860.87 📤	0.0%
Telephone & Internet	69.13	0.00	69.13 📤	0.0%	734.67	0.00	734.67	0.0%
Total Operating Expenses	362.71	0.00	362.71	0.0%	8,272.36	1,520.00	6,752.36	444.2%
Net Profit	3,716.79	6,250.00	(2,533.21)	-41.0%	65,198.54	64,730.00	468.54	1.0%

Layout Options \*

If your accounts
are updated at the
end of each
financial year by
your Accountant
Depreciation and
other adjustments
won't be included
in your budget vs
actual.

The "Actual" figures are subject to change for year end.

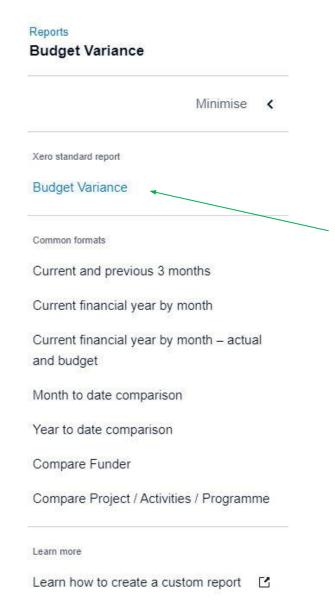
**Export** 



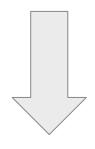
### **XERO - BUDGET REPORTING**



Xero Dashboard - Accounting / Reports / Profit & Loss



Profit & Loss "New Version"



1 Apr 2022 31 Mar 2023

Y Filter

0

: More

Update

#### **Budget Variance**

Demo Company (NZ) For the year ended 31 March 2023

	2023	2023 Overall Budget	Variance		Variance %		2023	2023 Overall Budget	Variance		Variance %	
Trading Income												
Sales	22,769.03	14,700.00	8,069.03	1	54.89%	1	22,769.03	14,700.00	8,069.03	1	54.89%	1
Total Trading Income	22,769.03	14,700.00	8,069.03		54.89%		22,769.03	14,700.00	8,069.03		54.89%	
Cost of Sales												
Purchases	1,304.35	1,000.00	304.35	1	30.44%	1	1,304.35	1,000.00	304.35	1	30.44%	1
Total Cost of Sales	1,304.35	1,000.00	304.35		30.44%		1,304.35	1,000.00	304.35		30.44%	
Gross Profit	21,464.68	13,700.00	7,764.68		56.68%		21,464.68	13,700.00	7,764.68		56.68%	
Operating Expenses												
Advertising	6,916.30	8,000.00	(1,083.70)	4	-13.55%	4	6,916.30	8,000.00	(1,083.70)	1	-13.55%	1
Bank Fees	30.00	60.00	(30.00)	4	-50.00%	4	30.00	60.00	(30.00)	1	-50.00%	4
Cleaning	103.55	200.00	(96.45)	4	-48.23%	4	103.55	200.00	(96.45)	1	-48.23%	4
Consulting & Accounting	98.00	150.00	(52.00)	4	-34.67%	4	98.00	150.00	(52.00)	1	-34.67%	1
Entertainment	27.48	100.00	(72.52)	4	-72.52%	4	27.48	100.00	(72.52)	1	-72.52%	1
Freight & Courier	1920	100.00	(100.00)	4	-100.00%	4	(20)	100.00	(100.00)	4	-100.00%	1



### **BUDGET REPORTING**



Budget reporting should be made to your board / committee at every board meeting.

Reporting should include:

- Budget versus Actual YTD
- Narrative around any significant variances and corrective action being taken

### **UPDATING THE BUDGET**

Any significant changes to Income or Expenses should see a review of the budget

Use the following reports to produce an updated document for the board to review and approve:

- Profit & Loss Report by month for the full months already passed
- Budget by month for the remaining months in the financial year

The revised budget should be submitted to the board for approval and once approved your Accounting System updated.



### **UPDATING BUDGET**



	Apr-23		May-23		Jun-23		Jul-23		Aug-23		Sep-23		Oct-23		Nov-23		D	Dec-23		Jan-24	Feb-24		Mar-24		AN	INUAL
	AC	TUAL	Α	CTUAL	E	BUDGET	BU	DGET	В	UDGET	E	BUDGET	В	UDGET	В	UDGET	В	UDGET	E	BUDGET	В	UDGET	В	UDGET		
Confirmed Income (excludes GST)						+																				
Grant Income	\$ 1	0,000	\$	-	\$	*	\$	:=)	\$	_	\$	-	\$	7	\$	×	\$	*	\$	*	\$	15 <b>-</b> 0	\$	(4)	\$	10,000
Total Confirmed Income	\$ 1	0,000	\$	8:	\$	8	\$	352	\$	35	\$	8	\$	-	\$	ē	\$	8	\$	58	\$	352	\$	1524	\$	10,000
Unconfirmed Income (excludes GST)																										
Grants			\$	750	\$	12,000	\$1	0,000			\$	5,000			\$	8,500			\$	10,500			\$	15,000	\$	61,750
Donations			\$	200	\$	200	\$	200	5	200	\$	200	\$	200	\$	200					\$	200	\$	200	\$	1,800
Sponsor <mark>s</mark> hip																									\$	8
Registrations			\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	1,100
Interest	- 20		\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	550
Total Unconfirmed Income	\$	1961	\$	1,100	\$	12,350	\$1	0,350	\$	350	\$	5,350	\$	350	\$	8,850	\$	150	\$	10,650	\$	350	\$	15,350	\$	65,200
TOTAL INCOME	\$ 1	0,000	\$	1,100	\$	12,350	\$1	0,350	\$	350	\$	5,350	\$	350	Ş	8,850	Ş	150	\$	10,650	\$	350	\$	15,350	\$	75,200
Operating Expenses (excludes GST)																			_							
Bank fees	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	5	4	\$	4	\$	48
Accounting Fees- Xero	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	38	\$	455
Gifts	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	40	\$	480
Electricity	\$	200	\$	300	\$	350	\$	400	\$	350	\$	300	\$	300	\$	300	\$	200	\$	250	\$	100	\$	180	\$	3,230
Contractor Fees	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	12,000
Insurance																	\$	2,100							\$	2,100
KiwiSaver Employer Contributions	\$	42	\$	33	\$	36	\$	120	\$	120	\$	120	\$	120	\$	120	\$	120	\$	120	\$	120	\$	120	\$	1,191
Printing	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$	120
Rent	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	1,100	\$	13,200
Consumables	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	50	\$	600
Coffer Project													\$	600	ş	50	\$	50	\$	50	\$	50	\$	50	\$	850
Donations out	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	100	\$	1,200
Wages / Salaries	\$	1,400	\$	1,100	\$	1,200	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$	4,000	\$ :	39,700
TOTAL OPERATING EXPENSES	\$	3,984	\$	3,775	\$	3,928	\$	6,862	\$	6,812	\$	6,762	\$	7,362	\$	6,812	\$	8,812	\$	6,762	\$	6,612	\$	6,692	\$	75,174
INCOME LESS EXPENSES	\$	6,016	-\$	2,675	\$	8,422	\$	3,488	-\$	6,462	-\$	1,412	-\$	7,012	\$	2,038	-\$	8,662	\$	3,888	-\$	6,262	\$	8,658	S	26

Add a row to indicate ACTUAL vs BUDGET

Highlight any changes and provide a narrative

# **NEXT WORKSHOPS**

Cashflow Forecasting
23 June

Reading Financial Reports
28 July



**Annual Financial Statements**22 September



