

Social Sector Innovation WBOP
Charitable Trust

Performance Report

For the year ended 31 March 2020



CONTENTS

	PAGE
Non-Financial Information:	
<u>Chairpersons Report</u>	1
<u>General Managers Report</u>	4
<u>Entity Information</u>	5
<u>Statement of Service Performance</u>	6
Financial Information:	
<u>Statement of Financial Performance</u>	16
<u>Statement of Financial Position</u>	17
<u>Statement of Cash Flows</u>	19
<u>Statement of Accounting Policies</u>	20
<u>Notes to the Performance Report</u>	21
<u>Independent Assurance Practitioner's Review Report</u>	26

CHAIR PERSONS REPORT

*SociaLink Co-Chair Reports: SociaLink AGM
September 2020*

2019-2020 has been another productive and future focussed year as a diverse Board working as equitable members of a team, sharing an extensive amount of collective wisdom to support SociaLink's Strategic Goals.

The shift continues from the more traditional hierarchical governance model, to a flat-line strengths-based approach that seeks to actively value each trustee for the skills and knowledge they bring to the table.

Of particular significance is our move towards an intentional bi-cultural Co-chairs governance framework.

Like most organisations operating in the social sector space SL has developed a Treaty of Waitangi/Te Tiriti o Waitangi policy. This policy applies to both organisational and governance practice. The reality of what this looks like in a predominantly tau iwi organisation can be challenging for both Māori and non Māori, as it is a policy based on a world view that is relational, ancestral, and acknowledges the unseen forces of lore, rather than being purely process driven with a risk mitigation focus around law.

In order to honour an authentic partnership approach, a consensual willingness to learn,

engage, and participate in this kaupapa is key to achieving outcomes that work for the benefit of Māori and non Māori.

The approach taken

As well as open discussion within Board and organisational meetings, training to increase understanding of ToW has also served to embrace the validity of te Ao Māori as a holistic framework for governance moving forwards. Many of us working within the social sector have known for a long time that the current process driven model is largely ineffective in facilitating sustainable change at a community level. This has been a 'bandied about' topic for decades within the social and health sectors, however the timing is supported by synchronicity with the newly released Māori Health Strategy – Te Toi Ahōrangī's formal adoption by our region's DHB.

Bi-culturalism, with further development towards parallel development of decision making allows for the three articles of Te Tiriti o Waitangi to be addressed within an organisation. This ensures Te Ao Māori is legitimised, welcomed and appreciated for its unique contribution to the development of the community as a whole whilst honouring the promises made in relation to the rights of tangata whenua. Bi-cultural development occurs within the existing structure and involves a commitment by Māori and non-Māori to work together in partnership, whilst Parallel development requires changes in structure and culture.

The decision to move into a bi-cultural governance framework was made with whole Board consensus at the beginning of 2020, and is currently reliant on the co-chair positions being held by Amohaere Tangitu and

Tessa Mackenzie through a mutually trusting relationship being developed over the last 2 years. Amohaere's contribution to SL governance has been integral to bi-cultural development of knowledge within the Board since her appointment, as has the relationship with Peri Kohu as mana whenua cultural advisor to the SL Board. Models in use by Whakatāne (Two Houses model¹) and the DHB have been adopted as developmental reference points.

SL Framework for Bi-cultural Governance

A partnership approach to bi-cultural leadership within the SL Board is primarily dependent on a co-chair relationship that is willing to share power, acknowledge individual strengths, knowledge and experience, and reach compromise without loss of mana, respect or integrity. These personal characteristics also determine the lines of communication and accountability between governance and operations, and therefore cannot be generically specified beyond the aspects of what is te Ao Māori, and what is not. Therefore an overtly reported 'learning by doing' approach in the first term, to ensure clarity and accountability to both the Board and the Organisation, is paramount.

Bi-cultural in this context means tangata whenua who whakapapa to Aotearoa NZ more than 400 years, and all other ethnicities living here more recently descended from other lands.

Relationship development with Iwi

We were pleased to have Tamar Courtney appointed from the Ngāti Ranginui Board. Tamar has been an effective conduit between the two Boards since her appointment a year ago, and provided valuable perspective and input. Relationship development takes time and authentic intention, both of which we acknowledge and honour within the parameters of cultural safety afforded by the support for Tessa's engagement by both Amohaere and Peri.

The pathway of engagement with all local Iwi will be an ongoing journey of listening and acting on opportunities to support where there is invitation to do so.

Succession planning

This year marks our first appointment of a Board 'intern' through Waikato University's 'integrated work placement'. Anaru Palmer will be joining us to share knowledge and experience of governance as well as bringing his own voice to the Board.

Organisation and staff

We agree with our Manager, Liz Davies, when she says she feels SocialLink has 'reached its stride' in terms of having a cohesive team who achieve a balance of self-responsible autonomy and collaboration in the work they do as part of the organisation, and the social sector.

Projects, forums, and research undertaken in the last 12 months have contributed to providing an evidence base for change that is being recognised at a local and national level. Liz has led the team towards a more connected conversation with sector organisations so that SocialLink can be more purposefully led by the sector moving forwards. We recognise the importance of real action being taken to facilitate raising the profile and perception of value of those working in the Social Sector and the difference those working at grass roots make to community when they are adequately resourced and given the opportunity to be innovative and community led.

Change does not come out of comfort, and the disruptions to the way we operate as a sector, through the Government's responses to lockdown society as we know it due to the perceived threat of Covid-19, has led to many changes. Mori have led the way in terms of showing us how to look out for each other as connected communities, identifying, caring and feeding people who would otherwise have been vulnerable. Many community-led initiatives have also popped up out of the disruption which may help to change the way we work locally to support each other within communities. SocialLink as an organisation worked through the lockdown months by being flexible, responsive, and proactive to learn from the sector experience, and collect valuable research to support change moving forwards.

The Kollektive has continued to thrive as a workspace that encourages people to get together and share knowledge and resources. Gordy Lockhart runs a tight ship whilst actively marketing and growing its membership with the rest of his team.

In closing, thank you to all our funders for their continued support of, and belief in, SocialLink.

TECT, BayTrust, Acorn, Lotteries, SmartGrowth, WBOPDC and TCC. Thank you to all Board members for contributing your valuable time, skills, knowledge and networks to support the organisation and the sector. The diversity, expertise and inter-sector network reach of the Board provides a strong foundation for decision making, whilst a willingness to get to know, understand, and trust the integrity of each others perspectives, builds the added value of strong equitable relationships. Thank you to Tracy for our accounting reports. Thank you to all the staff, whether permanent, part-time or contracted who work for SocialLink and The Kollektive, Thank you to all our sector organisations who continue to walk alongside those in our community, supporting individuals, groups and families to reach their positive potential.

- Tessa Mackenzie
Co-Chair

- Amohaere Tangitu
Co-Chair

GENERAL MANAGERS REPORT

It is a privilege to report on SocialLink's activities and outcomes of the past year as we continue serving the social and community sectors. These sectors are often unseen but are the essential glue in communities bringing people together and filling in the gaps to ensure the needs of people and whanau are met.

SocialLink has felt like and has been in 'start up' mode over the past few years in that we have experienced rapid growth developing services, policies, systems, recruiting staff, securing funding, taking on the management of The Kollektive, raising our profile and value to the social sector and developing our sense of purpose.

However, over the past year it feels like SocialLink has 'hit its stride', particularly in the latter half of 2019. Staff are all very passionate and competent and are ably delivering services and adding great value to the kaupapa of SocialLink. Necessary systems and policies are in place, planning and evaluation frameworks have been developed and are being rolled out and the Board of Trustees are providing important oversight and insight.

Our national umbrella organisation, Community Networks Aotearoa, on visiting SocialLink at The Kollektive, observed that SocialLink has, in a few short years, become

one of the largest and most innovative local umbrella organisations in Aotearoa, which is testament to the support SocialLink has received from the sector, funders and stakeholders.

This provides SocialLink with the opportunity to reflect on how we can learn and improve, now that the foundations are in place. A strong desire to honour te Tiriti o Waitangi and recognise that Māori disproportionately experience negative social, educational, economic and health outcomes has resulted in the Board embarking on a bicultural journey. This has begun with establishing a co-Chair position held by Amohaere Tangitu, a kuia with huge wisdom in te Ao Māori and in working in the mainstream health sector as well as having a permanent Trustee position for mana whenua, Ngati Ranginui. The Chair's report will explain the next steps on this journey that informs the mahi of SocialLink.

It seems hard to believe that for most of 2019-2020 we had never heard of Covid-19, yet from March 2020 our lives and the way we worked changed rapidly and significantly. SocialLink, like the social and community sector, responded rapidly to understand the impact of Covid-19 on the sector, provide relevant information and brought together the sector to reimagine the future for the sector which guides the work of SocialLink in 2020 onwards as we all adjust to our 'new normal'.

Thank you to staff, trustees, funders and the social and community sector, we are indebted to you for the making of SocialLink, we look forward to continue working with you as we continue to build a thriving social and community sector thereby strengthening our communities.

- Liz Davies

SocialLink General Manager

“Who are we?” “Why do we exist?”

Legal Name of Entity: Social Sector Innovation WBOP Charitable Trust

Other Name of Entity (if any): SocialLink

Type of Entity and Legal Basis (if any): Incorporated Society and Registered Charity

Registration Number: CC50192

Entity's Purpose or Mission:

The Social Sector Innovation Western Bay of Plenty Charitable Trust (SSIT), trading as SocialLink, was established in 2012 following conversations with the wider network of social organisations in the Western Bay of Plenty.

The sector sought a vehicle to facilitate capability and capacity building within the sector, to provide a collective social sector voice and become more connected to and valued in community, city and regional decision making.

The need for a well-connected social sector was also recognised by SmartGrowth as critical to sub-regional wellbeing, community building and to support a sustainable economy.

Our vision is “a thriving social and community sector improving Western Bay of Plenty communities”.

SocialLink's purpose is to strengthen community organisations to build and empower the social and community sector.

SocialLink's strategic themes are: Build the Sector, Empower the Sector, Serve the Sector

Entity Structure:

SocialLink is governed by a board of 7 Trustees who oversee governance and the strategic direction of the organisation. A General Manager reports to the Trustees on a regular basis and is responsible for overseeing SocialLink's operational areas, including but not limited to employment of staff and contractors.

Main Sources of the Entity's Cash and Resources:

SocialLink's main source of funding is from grants combined with a small amount of registration fees. TECT, BayTrust Lotteries, Tauranga City Council and Acorn Foundation are SocialLink's main funders.

Main Methods Used by the Entity to Raise Funds:

SocialLink does not undertake any fundraising activities.

Entity's Reliance on Volunteers and Donated Goods or Services:

SocialLink's seven Trustees all volunteer their time in governance roles that lead and further the strategic direction of the organisation.

“What did we do?” “When did we do it?”

Description and Quantification (to the extent practicable) of the Entity's Outputs:	2020	2019
Number of organisations and individuals who received newsletters informing the sector about advocacy issues, training events and other capability events	930-960	920-1000
Monthly website views (average total page views per month)	3,607	1,213
Number of learning, development, and networking events held	16	15
Numbers attending learning, development and networking events	390	411
Number of organisational needs assessments undertaken	10	17
Number of organisations assisted with one-on-one, brief support	45	28
Number of research projects undertaken	5	1
Occupancy of The Kollektive not-for-profit co-working space	73%	39%
Number of non-residential TK members	143	56
Number of collaborative groups supported	6	3
Number of submissions	2	5

Contact Details

Physical Address: C/-The Kollektive, 145 Seventeenth Avenue, Tauranga 3112

Postal Address: The Kollektive, DX BOX HP40007, Tauranga, 3112

Phone: 07 987 0592

Email/Website: info@socialink.co.nz / www.socialink.co.nz

Facebook: www.facebook.com/SocialLink-Tauranga-Moana-Aotearoa-NZ-1065740270157373



The following outlines SocialLink's key outcomes according to our strategic themes:

Build the social sector

The Kollektive

The Kollektive is the largest co-working facility for not-for-profits in New Zealand that aims to encourage collaboration between community organisations. The building was funded by the Tauranga Energy Consumer Trust and opened in October 2018 with 135 fixed and flexi desks in a modern, inspiring working environment. SocialLink is the leasor and responsible for the day-to-day operations of The Kollektive.



(co-working space for 40-50 not for profits)

Occupancy over the past year has increased by 30% to 80% with a range of community organisations including Deaf Aotearoa, Families Achieving Balance, Lifestyle Choices and Stroke Foundation based at The Kollektive. As of March 2020 there are 140 non-resident members who can enjoy events, have a work space in between meetings and use the meeting spaces at The Kollektive. To encourage innovation, social enterprises, for profit businesses aligned with the not-for profit sector and government agencies are also joining The Kollektive.

✓ **OPENED** *OCT 2018*

80% **occupancy as of March 2020**

Sector feedback

TK definitely promotes a culture of collaboration and cooperation which I think comes from the effort and energy of the TK Management team. Love all the fun things we do like morning teas, pancake races, quizzes etc, so thank you!

Great spaces, great amenities, great opportunities to collaborate.

Great positive vibe. Great facility, lots of options to connect and collaborate.

Supporting collaboration

SocialLink has supported the establishment and ongoing operations of a number of 'collectives' of agencies working together to achieve greater impact on a range of local social issues:

- Co-Lab Te Puke – over forty local agencies have come together to collaborate and have identified housing, youth development and engagement, community cohesion and connectedness as the priorities that the organisations could best address by working together. SocialLink has supported Co-Lab to successfully secure funding for a coordinator, to undertake research and hold local events. SocialLink also manages the funding received on behalf of Co-Lab. Co-Lab have undertaken an excellent piece of research to better understand the experience of homelessness locally which has triggered various working groups to work on improving access to and supply of housing. Youth Week events and an expo of local social service providers have also been successfully held.

- Homelessness Providers Network – due to increasing concern about the number and needs of people who are homeless, a number of organisations have been established to provide support e.g. providing meals etc. The need was then identified for a coordinated response to focus efforts to eliminate homelessness which resulted in the initiation of a Homelessness Providers Network in May 2019 which Socialink has been facilitating. A homelessness strategy and a Mayoral Taskforce on Homelessness has since been developed to guide and inform the work of everyone involved in addressing homelessness. Socialink also facilitates a food provider network, a sub-group of the network.

- Spectrum collective – Socialink observed an increasing number of organisations established to work with people who have autism or are on the autism spectrum, so initiated a meeting of these organisations in September 2019. The agencies identified a number of areas where they could work together and continue to meet to progress collaborative initiatives with Socialink facilitating the group.

- Kai Western Bay – this is an established group focusing on access to food, food security and food supply, at their request Socialink took on facilitation of the group while the convenor was on leave and also facilitated the review of their strategic plan.

✓ Kai Western Bay

- Access governance group brings together social housing providers and the local District Health Board to improve access to health services for social/emergency/transitional housing tenants by proactively planning, advocating and building relationships and understanding between the housing and health sector.

- Supporting community responses to Covid-19 – as local communities mobilised to ensure the delivery of meals/groceries/medication to those who needed it (e.g. those over 70 years of age, health compromised etc), Socialink attended the meetings and shared the learnings with other communities in the western Bay of Plenty.



Sector feedback

“I think you have done an amazing job of bringing these organisations together and facilitating the discussion and formation of a collective. It will be great to see the outcome.”

“Thanks for your excellent facilitation for our autism hui on Monday.”

“Independent facilitation allows sectors/collectives to meet and all participants are able to have a voice and put forward their agendas or ideas for consideration. Independent facilitation negates the perceived or inherent “power” held by the person chairing a meeting.”



Working One-on-One with community organisations

SocialLink facilitated assessments with 10 community organisations to assist in the identification of strengths and areas for improvement. SocialLink then links them into relevant training, resources and mentoring to address their priority areas for improvement with ongoing support provided for a year.

10  **assessments**

Five managers also participated in a 7 month mentoring programme offered by SocialLink and the Mentoring Foundation, past evaluations indicate that the managers responded positively to the mentoring.

Forty-five organisations with one-off requests for support were also assisted.

organisations assisted

 **45**

Sector feedback

“Thank you so much for meeting with us yesterday, it was a pleasure to meet you and we are very grateful for the advice and support.”

“Hugely appreciative of the connection, mentorship and also your own input and advice”

“This is great, thank you so much! I am thrilled that I can get some assistance in making big decisions for my social group. Great to have met you today.”

“I would like to thank you so much for attending our Board meeting and giving us some very good advice and who to connect with in the future with reference to our strategic plan.”

“Thank you so much for your support through SocialLink and for the organisational support programme. I really appreciate your time assessing our organisation and your insights into how we can become stronger.”

Engaging with the Māori sector

SocialLink held a third Māori provider-Funder hui to help build relationships between providers and funders with the aim of providers being able to secure more funding from funders and to improve funders understanding of te Ao Māori and kaupapa Māori services.

At the request of Māori providers, SocialLink has initiated a local Māori providers network that enables regular communication, networking and opportunities for collaboration as well as helps SocialLink identify effective ways of supporting Māori providers. As a result of regular panui (44) to Māori providers, a lot more providers are participating in SocialLink events and learning and development opportunities.

Learning and development opportunities to improve non-Māori organisations knowledge, understanding and skills in te Ao Māori have also been offered and are well received.



Sector feedback

“Thank you Joy this is awesome (Covid-19 Māori provider essential services list)”

“Thank you so much for this Joy, awesome material to have access to (report on economic impacts of Covid-19)”

“Thanks Joy, really great information which helps to inform (central government updates).”

Learning development and networking

SocialLink coordinated a range of learning and development opportunities which was attended by 390 people from 289 organisations, these were:

- A Journey into Agile - with Beca
- Authentic Leadership
- Co-Matters - Ka tā, ka ora
- Family Violence 101
- Finance Essentials
- Hazards, Risks & Controls
- Māori Culture 101
- Story Telling & Pitching your story
- Working with Gender Diversity
- Your Critical Fundraising Tool and Client Database



5 events held



SocialLink organised 5 networking events for the social and community sector e.g. presentation and discussion with the Child Poverty Action Group, Investment for social impact, local government election Mayoral candidate Forum, Impact of climate change on the social sector.

Information sharing

- 41 Newsletters were sent in 2019/20 year.
- Approximately 930-960 subscribers receive the newsletter.



930-960

- 3607 average total page website views per month and 1760 average unique page views per month

3607

- We have 516 likes and 527 followers to our Facebook page.



527

- Addition of a wide range of resources on SocialLink's website on all aspects of operating a community organisation including governance resources and a Board matching service.
-

Empower the social sector

Research

Updated Mapping the Social Sector

SocialLink built on the original Mapping the Social Sector project and interviewed a further 47 social service providers so have met with 191 of the approximate 225 social service providers in the western Bay of Plenty. This work provides a comprehensive understanding the social sector in the Western Bay of Plenty e.g. staffing, services provided etc. An updated report of the findings has been produced which aims to provide a better understanding of the social sector, its value to communities and to aid planning, advocacy and decision making.

191 
providers met

Waiting list for services

SocialLink has investigated organisations' experience of waiting lists for clients by way of an online survey to which 28 organisations responded. The findings demonstrate the lengthy waiting lists, in particular for child and family services, and overall demonstrates the demand for services that is not able to be met.

28 
waiting

Clients experience of accessing social and health services

SocialLink has also undertaken qualitative research into client's experience of accessing social and health services to identify the barriers and enablers. Nineteen people from across the western Bay of Plenty representing a range of demographics and accessing a wide range of social and health services participated in the research.



Social Issues in the western Bay of Plenty
SocialLink collated all existing information/statistics about social wellbeing in the WBOP to raise awareness of social issues such as alarming rates of family violence and child abuse. This also acts as a baseline that over time can be repeated to be able to identify changes in social wellbeing in the western Bay of Plenty.

Pay Equity

The lack of pay equity for workers in non-Government Organisations is well known within the sector, however is not known in the broader community. SocialLink wished to gather local evidence to raise community awareness and to assist in advocating for pay equity. One hundred and five workers responded to the survey.



Impact of Covid-19 on the social sector

SocialLink undertook research in Weeks 3 and 4 of the Covid-19 lockdown to determine the impact of Covid-19 on the social sector. Over 100 people and 83 organisations responded.

Feasibility of shared back office services

The concept of community organisations being able to access shared back office services such as accounting, printing, marketing etc has often been considered as an effective way to increase the efficiency of community organisations by sharing the purchasing of back office services thereby achieving economies of scale which would result in reduced cost for back office services.

Our indicative study indicated that work is already underway in New Zealand to facilitate the bulk procurement of services so SocialLink will look to creating alliances and partnerships and promote any goods and services that offer good rates for not for profits.

Community Insights Laboratory (CIL)

SocialLink undertook a feasibility study to determine the need for and value in establishing an Insights Laboratory that allows the social sector to use 'big data' or any kind of data to inform their planning and decision making. As a result of the study SocialLink has commenced establishing the CIL including undertaking a few projects demonstrating the value of using data in the delivery of services and preparing a more detailed business case for the ongoing running of the CIL.



Advocacy

SocialLink utilised the research it has undertaken (as outlined above) to raise awareness and advocate on behalf of and with the social sector. Minister of Community and Voluntary Services, Poto Williams, launched the research in August 2019 which also provided an opportunity to meet with the Minister and discuss the issues raised in the research. SocialLink has also met with our local Labour MP's to raise awareness and discuss the research.

An installation depicting the pain of family violence, in conjunction with Creative Bay of Plenty, was also launched with the research, to visually portray the harm and distress caused by family violence.

SocialLink has also engaged with the local social sector, including presenting the findings to local Māori providers to determine priorities to progress and engage with government to secure funding.

SocialLink has met with the Public Services Association, NZ Nurses Organisation and Etū! to discuss the pay equity findings and how to progress pay equity issues, these conversations are ongoing.

The Covid-19 research has informed the development of a local social sector recovery plan, the questions have been used by at least two other regions (which will enable comparison) and the research has been referenced by senior MSD officials and in a Cabinet document regarding commissioning of social services.

SocialLink met with the Child Poverty Action Group (CPAG) and arranged for CPAG to present to our local social sector, as a result there is interest in establishing a local CPAG network, which SocialLink will be supporting.

Submissions

SocialLink has prepared submissions, in conjunction with input from the sector, in relation to the review of the Charities Act and the review of the Tauranga City Council's Street Use and Public Places Bylaw in relation to clauses related to begging and the homeless.

"The research has heaps of info in it that will be useful to organisations such as councils, trusts Smartgrowth, etc. It will also be a useful source of information for funding applications... There are lots of 'springboards' for developing collaborative opportunities within the research."

"Just a quick note to sincerely thank you for the time you gave to us on Wednesday. We appreciated the input and challenges."

Serve the sector

Staff recruitment

SocialLink currently has 8 FTE, including 2.5 FTE for The Kollektive. A part-time Manager for the Community Insights Laboratory has been appointed.



Commitment to te Tiriti o Waitangi

To reflect SocialLink's commitment to te Tiriti o Waitangi, SocialLink has been developing relationships with mana whenua in the first instance and with Māori providers to explore and understand how SocialLink can best contribute to improving Māori social and health outcomes. In order to achieve this SocialLink is embarking on a journey of developing our understanding of te Ao Māori in order to authentically engage with mana whenua, local iwi and hapu and Māori social service providers. This has involved:

- Establishing a co-chair arrangement on the Board to better reflect our partnership with tangata whenua
- A permanent local iwi Trustee role on the Board
- Adoption of a te Tiriti o Waitangi policy and a plan to engage and develop mutual relationships with Māori.
- Mentoring of the General Manager about te Ao Māori and tikanga to inform best practice and organisational culture.

Plans, Policies and procedures

A strategic plan and a comprehensive range of human resource and financial policies and procedures have been developed, adopted and are regularly reviewed. A new infectious diseases policy and procedures was developed in response to Covid-19.

Funding

SocialLink has made and been successful in funding applications/submissions to whom we are very grateful:

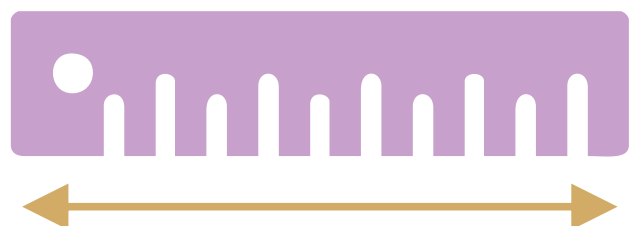
- TECT
- Bay Trust
- Acorn
- Lotteries
- TCC
- WBOPDC



SocialLink has also prepared 5 funding applications on behalf of the Breakthrough Forum and Co-Lab Te Puke, all of which have been successful.

Evaluation framework

SocialLink measures its progress and outcomes according to our evaluation and monitoring framework which informs the work we undertake.



“What did we do?” “When did we do it?”

Description and Quantification (to the extent practicable) of the Entity's Outputs:	2020	2019
Number of organisations and individuals who received newsletters informing the sector about advocacy issues, training events and other capability events	930-960	920-1000
Monthly website views (average total page views per month)	3,607	1,213
Number of learning, development, and networking events held	16	15
Number of organisational needs assessments undertaken	390	411
Number of organisations assisted with one-on-one, brief support	10	17
Number of organisations assisted with one-on-one, brief support	45	28
Number of research projects undertaken	5	1
Occupancy of The Kollektive not-for-profit co-working space	73%	39%
Number of non-residential TK members	143	56
Number of collaborative groups supported	6	3
Number of submissions	2	5

“How was it funded?” “What did it cost?”

	Note	2020 \$	2019 \$
Revenue			
Donations, fundraising and other similar revenue	1	1,000	6,397
Fees, subscriptions and other revenue from members	1	16,013	4,374
Revenue from providing goods or services	1	664,315	510,396
Interest, dividends and other investment revenue	1	863	1,514
Rental revenue	1	426,142	142,980
Other revenue	1	0	5
Total Revenue		1,108,333	665,666
Expenses			
Volunteer and employee related costs	2	494,303	380,059
Costs related to providing goods or services	2	442,769	313,620
Other expenses	2	129,555	30,350
Total Expenses		1,066,627	724,028
Surplus / (Deficit) for the Year		41,706	(58,362)

This statement should be read in conjunction with the accompanying notes and the Assurance Practitioner's Report.

"What the entity owns?" "What the entity owes?"


Assets	Note	2020 \$	2019 \$
Current Assets			
Bank accounts and cash	3	353,305	336,103
Debtors and prepayments	3	34,962	9,701
GST	3	(12,641)	(2,121)
Total Current Assets		375,626	343,683
Non-Current Assets			
Property, plant and equipment	4	12,362	12,644
Other non-current assets	3	7,400	7,400
Total Non-Current Assets		19,762	20,044
Total Assets		395,389	363,728
Liabilities			
Current Liabilities			
Creditors and accrued expenses	3	74,561	44,287
Unused donations and grants with conditions	3	207,689	98,007
Total Current Liabilities		282,249	142,294
TECT Loan	5	50,000	200,000
Total Liabilities		332,249	342,294
Total Assets less Total Liabilities (Net Assets)		63,140	21,434

This statement should be read in conjunction with the accompanying notes and the Assurance Practitioner's Report.

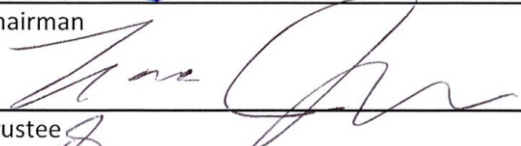
"What the entity owns?" "What the entity owes?"

Accumulated Funds	2020	2019
Current Assets	\$	\$
Opening Accumulated surpluses (deficits)	21,434	79,796
Accumulated surpluses (deficits)	41,706	-58,362
Total Accumulated Funds	63,140	21,434

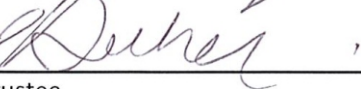
for and on behalf of the Social Sector Innovation WBOP Charitable Trust:



 Chairman



 Trustee



 Trustee

14 July 2020
 Date

21 July 2020
 Date

21 July 2020
 Date

“How the entity has received and used cash”

Cash Flows from Operating Activities	2020	2019
	\$	\$
Cash was received from:		
Donations, fundraising and other similar receipts	1,000	6,397
Fees, subscriptions and other receipts from members	16,013	4,374
Receipts from providing goods or services	1,174,877	533,524
Other revenue	0	5
Interest, dividends and other investment receipts	863	1,514
	1,192,754	545,814
Net GST	10,520	2,142
Cash was applied to:		
Volunteers and employee related payments	485,313	475,706
Payments to suppliers	544,453	223,568
	1,029,766	699,274
Net Cash Flows from Operating Activities	173,508	(151,318)
Cash flows from Investing and Financing Activities		
Cash was received from:		
Term Loan	0	200,000
Cash was applied to:		
Term Loan	150,000	0
Payments to acquire property, plant and equipment	6,305	12,818
Net Cash Flows from Investing and Financing Activities	(156,305)	187,182
Net Increase / (Decrease) in Cash	17,202	35,864
Opening Cash	336,103	300,239
Closing Cash	353,306	336,103
This is represented by:		
Bank Accounts and Cash	353,306	336,103

“How did we do our accounting?”

Basis of Preparation

Social Sector Innovation WBOP Charitable Trust has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

The information is presented in New Zealand dollars. All values are rounded to the nearest dollar.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of the Statement of Financial Performance and Statement of Financial Position have been applied:

Revenue Recognition

Revenue from providing services is recognised by reference to the stage of completion of the service at the balance date, based on the actual service provided as a percentage of the total service to be provided.

Expenses

Salaries are recorded as expenses as staff provide services and become entitled to the salaries. Other costs associated with the delivery of services are expensed when costs are incurred.

Goods & Services Tax (GST)

All amounts are recorded exclusive of GST, except Debtors and Creditors which are stated as inclusive of GST. The Trust registered for GST on 1st June 2016.

Income Tax

Social Sector Innovation WBOP Charitable Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Changes in Accounting Policies

There have been no other changes in accounting policies during the financial year (Last Year - Nil)

Audit

This Performance Report has been subject to a financial review, please refer to Assurance Practitioner's Report.

Note 1 : Analysis of Revenue

Revenue Item	Analysis	2020 \$	2019 \$
Donations, fundraising and other similar revenue	Donations & Sponsorship	1,000	6,397
	Total	1,000	6,397

Revenue Item	Analysis		
Fees, Subscriptions and other revenue from members	Workshop Registration fees	16,013	4,374
	Total	16,013	4,374

Revenue Item	Analysis		
Revenue from providing goods and services	Contribution	29,664	13,976
	Funds On Behalf	129,754	48,550
	Grants	494,898	396,516
	SmartGrowth (TCC)	0	525
	Management Fees (TECT Hub)	10,000	50,829
	Total	664,315	510,396

Revenue Item	Analysis		
Interest, Dividends and other investments	Interest Income	863	1,514
	Total	863	1,514

Revenue Item	Analysis		
Rental Revenue	Te Kotare - Fixed Desks	406,881	79,942
	Te Kahu - Flex Desks	19,886	7,824
	Te Korimako - Daily PAYG	2,709	640
	Te Kotuku - Group Meet	95	0
	Te Kereru - Group Annual	18,805	7,580
	Printer Revenue	14,760	5,662
	Other Revenue	6,446	497
	Meeting Room/Venue Hire	16,525	5,690
	Other Rental	70,833	35,145
	Net Rental Disbursed	(130,797)	0
	Total	426,142	142,980

Revenue Item	Analysis		
Other Revenue	Bank Rebates	0	5
	Total	0	5

Note 2 : Analysis of Expenses

Expense Item	Analysis	2020 \$	2019 \$
Volunteer and employee related costs	Salaries and Wages	440,233	331,869
	Contractors	28,691	32,963
	ACC Levies	739	-53
	KiwiSaver Contributions	12,243	7,612
	HR Costs	225	929
	Mileage	1,437	2,031
	Professional Development	10,734	4,708
	Total		494,303

Expense Item	Analysis		
Costs related to providing goods or services	Accounting Fees	7,614	4,573
	Advertising & Marketing	5,655	475
	Audit Fees	6,780	3,317
	Bank Fees	178	67
	Bad Debts	300	0
	Catering	4,415	4,108
	Capacity Building	47,606	112,286
	Cleaning	29,316	7,463
	Consumables	3,981	618
	Consultancy Fees	126,085	82,046
	Entertainment	340	62
	General Expenses	9,599	4,826
	Governance Expenses	2,065	3,990
	Graphic Design	3,048	720
	Insurance	19,559	1,170
	Light, Power, Heating	23,518	6,352
	Office Expenses	67,948	16,389
	Printing & Stationary	1,968	3,161
	Rent & Hireage	22,310	11,934
	Social Sector Dashboard	14,450	23,623
	Subscriptions	2,809	4,561
	Telephone, Internet & IT	42,105	16,703
	Travel Expenses	1,120	5,176
Venues	0	0	
Total		442,769	313,620

Expense Item	Analysis		
Other expenses	Depreciation	6,587	2,647
	Koha or donation	350	1,050
	Expenses paid on behalf	122,618	26,653
Total		129,555	30,350

This statement should be read in conjunction with the accompanying notes and the Assurance Practitioner's Report.

Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	2020 \$	2019 \$
Fees, subscriptions and other revenue	SBS Bank	258,704	131,903
	Kiwibank cheque account	876	336
	SBS Bank	93,718	203,145
	Kiwibank cheque account	7	719
	Total	353,305	336,103

Asset Item	Analysis		
Debtors and prepayments	Accounts receivable	32,966	9,584
	Prepayments	1,996	116
	Total	34,962	9,701

Asset Item	Analysis		
GST	GST receivable/(Payable)	(12,641)	(2,121)
Total	Total	(12,641)	(2,121)

Asset Item	Analysis		
Other non-current assets	Marketing & branding	7,400	7,400
Total	Total	7,400	7,400

Liability Item	Analysis		
Creditors and accrued expenses	Trade and other payables	35,797	14,513
	Employment costs payable	38,764	29,773
	Total	74,561	44,287

Liability Item	Analysis		
Unused donations and grants with conditions	Acorn Foundation	2,311	5,004
	BayTrust	81,830	19,649
	Lotteries	81,990	65,300
	Mentoring Foundation	0	391
	Other	0	116
	SmartGrowth	0	410
	Tauranga City Council	21,979	11,830
	TECT	10,860	(8,202)
	WBOP District Council	8,717	3,508
	Total	207,689	98,007

This statement should be read in conjunction with the accompanying notes and the Assurance Practitioner's Report.

Note 4 : Property, Plant and Equipment

2020

Asset Class	Opening Carrying Amount	Purchases	Sales / Disposals	Current Year Depreciation	Closing Carrying Amount
Website development	644	4,500	0	809	4,335
Computer equipment	7,014	1,805	0	4,214	4,605
Plant and Equipment	4,987	0	0	1,564	3,423
Total	12,644	6,305	0	6,587	12,362

2019

Asset Class	Opening Carrying Amount	Purchases	Sales / Disposals	Current Year Depreciation	Closing Carrying Amount
Website development	1,287	0	0	643	644
Computer equipment	1,186	7,656	0	1,828	7,014
Plant and Equipment	0	5,163	0	176	4,987
Total	2,473	12,818	0	2,647	12,644

Note 5: Loan Advance

Social Sector Innovation WBOP Charitable Trust ("SocialLink") owes the TECT Charitable Trust ("TECT") \$50,000 (Last Year - \$200,000) as a result of a loan advance from TECT to be used as a restricted reserve fund to undertake its management responsibilities of The Kollektive ("the Agreement"). The fund will reduce via payments made by SocialLink to TECT as surplus cashflows generated under the Agreement allow. The Advance is interest free and the liability of SocialLink is limited to its assets which are available for distribution.

Note 6 : Commitments and Contingencies

Commitments

There are no commitments as at balance date (Last Year - Nil)

Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date (Last Year - Nil)

Note 7 : Events After the Balance Date

Events After the Balance Date:

There were no events that have occurred after the balance date that would have a material impact on the Performance Report.

Note 8 : Related Party Transactions

Related Party Transactions

Description of related party relationship	THIS YEAR		LAST YEAR	
	Transactions	Outstanding	Transactions	Outstanding
The Trust made a contribution towards the Board Chair's attendance at the Complexity and Evaluation Conference in Melbourne.	-	-	1,000	-
One board member has completed some paid Cultural Training and Supervision for the Trust and has had mileage reimbursed to attend Board meetings and provide cultural supervision to a staff member.	830	-	2,324	-
The owner of MaxMicro Pty, is the partner of the General Manager. MaxMicro Pty provides technical / computer support to the Trust.	712	-	1,733	819
Socialink has the Management Contract for, and is also a paying member of, The Kollektive. Rent is paid monthly at the standard market rate for services provided. Last year: part year October 2018 to March 2019.	20,400	-	7,500	-
Socialink has the Management Contract for, and is also a paying member of, The Kollektive Other operating expenses are paid during the financial year in addition to rent.	2,228	-	1,890	-

This statement should be read in conjunction with the accompanying notes and the Assurance Practitioner's Report.



LACA Limited

Serving with Excellence

A fresh approach to assurance services

laca@laca.co.nz

www.laca.co.nz

Director: Laura Adair (CA)

Registered Office: 1 Bunybolle Close, Welton Bay, Tauranga, 3112



CHARTERED ACCOUNTANTS
AUSTRALIA - NEW ZEALAND

INDEPENDENT ASSURANCE PRACTITIONER'S REVIEW REPORT

To the Trustees of Socialink Tauranga Moana

We have reviewed the accompanying Performance Report of Socialink Tauranga Moana, which comprises the Entity Information, Statement of Service Performance, the Statement of Financial Position as at 31 March 2020, the Statement of Financial Performance and Cash Flows for the year then ended, and Notes to the Performance Report.

Trustees' Responsibility for the Performance Report

The Trustees are responsible for the preparation and fair presentation of this Performance Report in accordance with PBE Simple Format Reporting Standard - Accrual, and for such internal control as the Trustees determine is necessary to enable the preparation of a Performance Report that is free from material misstatement, whether due to fraud or error.

Assurance Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying Performance Report. We conducted our review in accordance with International Standard on Review Engagements (New Zealand) (ISRE (NZ)) 2400, *Review of Historical Financial Statements Performed by an Assurance Practitioner who is not the Auditor of the Entity*. ISRE (NZ) 2400 requires us to conclude whether anything has come to our attention that causes us to believe that the Performance Report, taken as a whole, is not prepared in all material respects in accordance with the applicable financial reporting framework. This Standard also requires us to comply with relevant ethical requirements.

A review of the Performance Report in accordance with ISRE (NZ) 2400 is a limited assurance engagement. The Statement of Service Performance was reviewed in accordance with ISAE (NZ) 3000 (Revised). The assurance practitioner performs procedures, primarily consisting of making enquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand). Accordingly, we do not express an audit opinion on the Performance Report.

Other than in our capacity as assurance practitioner, we have no relationship with, or interests in, Socialink Tauranga Moana.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the Performance Report does not give a true and fair view, and that the entity information and financial position as at 31 March 2020, and the service performance, financial performance and cash flows for the year then ended, and notes to the performance report, are not in accordance with PBE Simple Format Reporting Standard - Accrual."

LACA Limited

LACA Limited
28 July 2020
Tauranga

Some of the agencies we've worked with..



Supporting Great Communities



Multicultural TAURANGA



Nothing About Us, Without Us



TOI TE ORA PUBLIC HEALTH

Nga Kakano Foundation
anglican care | waiapu
Te Awhi Mihinare Ki Waiapu



